

RESTON COMMUNITY CENTER



Reston Community Center Board of Governors Monthly Meeting July 7, 2014 8:00 p.m. Meeting Agenda

8:00 – Call to Order	Beverly Cosham, Chair
8:02 – Approval of Agenda	Beverly Cosham, Chair
 8:03 – Approval of Minutes and Board Actions Approval of June 2, 2014 Board Minutes (As Reviewed and Approved by the Board Secretary) Approval of June 2, 2014 Board Actions (As Reviewed and Approved by the Board Secretary) 	Beverly Cosham, Chair
8:05 – Chair's Remarks	Beverly Cosham, Chair
8:08 – Introduction of Visitors	
8:10 – Citizen Input	
 8:15 – Committee Reports June 16 Annual Public Hearing Report July 7 Preference Poll Committee Meeting 	Bill Penniman, Board Secretary Lisa Ehrhardt, Committee Chair
8:30 – Approval of Committee Reports	Beverly Cosham, Chair
8:32 – Board Member Input on Activities Attended	
8:40 – Executive Director's Report	Leila Gordon, Executive Director
8:45 – Old Business	Beverly Cosham, Chair
8:50 – New Business	Beverly Cosham, Chair
9:00 – Adjournment	

Reminders:		
Event	Date	Time
Reston residents' registration for Fall programs	August 1	9:00 a.m.
2014-2015 Professional Touring Artist ticket sales	August 1	4:00 p.m.



RESTON COMMUNITY CENTER



SUMMARY OF MINUTES RESTON COMMUNITY CENTER BOARD OF GOVERNORS MEETING JUNE 2, 2014

Present:

- Beverly Cosham, Chair
- Bill Bouie
 - Lisa Sechrest-Ehrhardt

- Michelle Moyer
- Bill Penniman
- Gerald Zavala

Absent and Excused:

- John Mendonça
- Cathy Vivona
- Vicky Wingert

Attending from the RCC Staff:

- Leila Gordon, Executive Director
- Cristin Bratt, Public Information Officer
- Barbara Wilmer, Executive Assistant

The Chair called the meeting to order at 8:03 p.m.

MOTION #1:

Approval of the Agenda

Leila noted that Cathy is under the weather and the Finance Committee report will therefore be delivered by Finance Committee Vice-Chair Gerald Zavala. Bill B. moved that the Agenda be approved with the requested change. Gerald seconded the motion. The motion passed unanimously.

MOTION #2:

Approval of the May 5, 2014 Board Minutes

Bill P. asked about the wording of Motion #4 in the May Board Minutes and Actions. The group discussed and decided that the Minutes were correct but the Board Actions should be edited. See Motion #3 (below) for the edit. Bill P. moved that the Board approve the May 5, 2014 Board Minutes. Gerald seconded the motion. The motion passed unanimously.

MOTION #3:

Approval of the May 5, 2014 Board Actions

Regarding Motion #4 of the Board Actions, the Board requested that the phrase "Budget Preparation Strategies" be revised to read "Budget Preparation Outline." Bill P. moved that the Board approve the May 5, 2014 Board Actions with the requested change. Gerald seconded the motion. The motion passed unanimously.

Chair's Remarks

Bev welcomed the television audience and encouraged them to send us a note to let us know that we have a television audience. She noted that Maya Angelou passed away last week, and that she had been a truly "phenomenal woman." The event inspired Bev to re-read some of her favorite Maya Angelou poems.

Introduction of Visitors

None.

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Citizen Input

None.

Committee Reports

June 2 Finance Committee Report

Gerald said that the Finance Committee met earlier this evening and discussed the attached monthly financials for April. Summer camp revenue is reflected in some revenue lines, but that money will be reallocated to FY15 (the year in which camps take place). All other trends in the report are within normal ranges. He said committee members also looked at the attached FY16 budget outline, which is balanced on the basis of conservatively projected increases in tax revenue and program-based revenue, as well as strategic and significant cuts in both operating and personnel costs. He said that the Finance Committee moved to present the FY16 budget outline to the full Board for approval.

MOTION #4:

Approval of the FY16 Budget Outline

Bill P. asked if the estimated balance is a sum of reserves. Leila said yes. Gerald moved that the Board approve the FY16 Budget Outline so that it can be incorporated into the materials for the June 16 Annual Public Hearing for Programs and Budget. Lisa seconded the motion. The motion passed unanimously.

MOTION #5:

Approval of the June 2 Finance Committee Report

Bill B. moved that the Board approve the June 2 Finance Committee Report. Lisa seconded the motion. The motion passed unanimously.

Board Member Input on Activities Attended

Lisa attended the Northern Virginia Fine Arts Festival opening night reception but was traveling internationally and didn't attend many other events. After seeing art in so many other countries, she has a better appreciation for all of the art we have here in Reston.

Bill P. saw Raul Midón's CenterStage performance. He didn't know anything about Raul and relied solely on PD Michnewicz' good judgment in planning the season; Bill was very pleased and thought the show was great. He noted that Bob Simon and Cheryl Terio-Simon also thoroughly enjoyed it.

Bill B. had Park Authority and IPAR meetings. He was honored to attend the first championship for the Fairfax Cricket League. He noted that the league has grown to 3,000 cricket players throughout the County. They presented him with an honorary jersey and he was able to play in the game for the first time. He noted that he also won Fairfax County's Anthony H. Griffin Partnership Leadership Award, adding that it was a tribute to the Park Authority staff and board. He said that the Baron Cameron Park Master Plan will be coming to the Park Authority board for final approval on June 25.

Gerald attended the Northern Virginia Fine Arts Festival reception and thought GRACE did a great job with the event.

Michelle was in Vermont most of the month. She attended the Hunters Woods Neighborhood Coalition's meeting about safety in the Hunters Woods Plaza. She is also enjoying the IPAR Sculpture on Lake Thoreau during her daily commutes.

Bev also attended GRACE's reception for the Northern Virginia Fine Arts Festival. She sang in two Reston Chorale concerts and attended the final Reston Community Orchestra concert. The RCO concert was held in CenterStage, which the group enjoyed so much that members hope to return to the venue next year. Bev and Cristin Bratt attended the Greater Reston Chamber of Commerce's workshop for nonprofit organizations, which was hosted by Google. She also attended *Modern Moves* at CenterStage. She attended the Fairfax County Partnership Awards and was proud to see Bill B. recognized with an award.

Leila noted that RCC nominated the Greater Reston Chamber of Commerce for a partnership award, but that there was tough competition from several other nominees including Myers PR and Joe Ritchey.

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Executive Director's Report

Leila reviewed her report and indicated that we filled vacancies in Leisure and Learning's Program Assistant position and Media's Graphic Artist position. She said that staff has updated fee waiver guidelines to more clearly define household members. She said that after looking at the program, staff noticed that a few households were taking the aggregate total for their members and applying those funds to one person in the household. This is not the intent for the program. She also said that we will adjust the annual fee waiver cycle (currently May 1 to April 30) to coincide with the fiscal year cycle (July 1 to June 30). Summer camps will continue to be allocated on an unlimited basis.

In programming, she said that Kate Hanley served as the keynote speaker for our annual Older Americans Month event in May. Kenny Burrowes coordinated a social event at Langston Hughes Middle school to celebrate the completion of SOLs, which was so successful that LHMS's principal and other staff requested that it be done on an annual basis. Some elementary schools, hearing of the social event, requested that RCC underwrite a similar event for rising sixth graders. Leila said we will be bringing this idea to the Serving Reston Youth committee so all students are given the same recognition opportunities, rather than handle requests on an ad hoc basis. She also noted that PD broke the standing record for Professional Touring Artist Series sales when he surpassed the \$60,000 revenue target; it has been a great season. She extended her congratulations to him and the Media department, which has used every available media platform to market these performances.

Old Business

Leila presented certificates and umbrellas to those Board members who couldn't attend the volunteer appreciation dinner and thanked them for their continued service to RCC and the Reston community.

New Business

Bev reminded everyone that the Annual Public Hearing for Programs and Budget is June 16 at 6:30 p.m. Leila will send slides to Board members in advance of the meeting.

MOTION #6:

To Adjourn the Meeting

Gerald moved to adjourn the meeting at 8:32 p.m. Bill P. seconded the motion. The motion passed unanimously.

William Penniman, Board Secretary

_June 18, 2014___ Date June 2, 2014 Board of Governors Meeting Minutes

BOARD ACTIONS TAKEN AT BOARD OF GOVERNORS MEETING ON JUNE 2, 2014:

- 14-0602-1 Bd That the Board approve the Agenda
- 14-0602-2 Bd That the Board approve the May 5, 2014 Board Minutes
- 14-0602-3 Bd That the Board approve the May 5, 2014 Board Actions as edited
- 14-0602-4 Bd That the Board approve the FY16 Budget Outline
- 14-0602-5 Bd That the Board approve the June 2, 2014 Finance Committee report
- 14-0602-6 Bd That the meeting be adjourned.

William Penniman, Board Secretary

_June 18, 2014____ Date



RESTON COMMUNITY CENTER BOARD OF GOVERNORS ANNUAL PUBLIC HEARING FOR PROGRAMS AND BUDGET JUNE 16, 2014

The RCC Board of Governors held its Annual Public Hearing for Programs and Budget on June 16, 2014.

Present were:

- Beverly Cosham, Board Chair
- Bill Penniman
- Cathy Vivona
- Gerald Zavala

Absent and Excused:

- Bill Bouie
- John Mendonça

Attending from the RCC Staff:

- Leila Gordon, Executive Director
- Tom Ward, Deputy Director
- BeBe Nguyen, Media Director
- Cristin Bratt, Public Information Officer
- Pam Leary, Customer Service Manager

- Vicky Wingert
- Michelle Moyer
- Lisa Sechrest-Ehrhardt
- Joe Leary, Aquatics Director
- Brian Gannon, Facilities Manager
- Renata Wojcicki, Finance Director
- Barbara Wilmer, Executive Assistant

Leila welcomed everyone at 6:33 p.m. and explained that the Board will highlight accomplishments over the past year and present budget information for FY15 and FY16. She introduced the Board members.

Bev thanked everyone for coming out and said the public would have an opportunity to speak at the end of the presentation (see attached for full presentation). She said that over the past year, we have continued to work with our community partners who are listed in the back of our annual report. They are all crucial to our success. Collaboration is the hallmark of how Reston has worked through community challenges and of how we achieve success here at RCC; it is at the core of all the Board and staff undertakes. She reviewed some of the highlights of our partnerships (see slide 3 of attached presentation).

Bev said the Board and the community have continued our dialogue about indoor recreation facilities in Reston. As of tonight, we are awaiting two decision points: the Park Authority Board's adoption of a Master Plan for Baron Cameron Park, and Fairfax County government's plan for the Reston Town Center North area. Once the two plans are available for our consideration, we will discuss the appropriate role and actions for RCC. These are the principles (see slide 4) that have guided us to date and that will continue in our work going forward. She indicated that all key studies and Board deliberations remain available on the RCC website.

Leila indicated that we finally concluded our ADA improvements, including the installation of the Paddock Evacuator in the natatorium. The evacuator was not mandated by the ADA but it has created much better air quality for everyone using the pool.

She said that in Finance, the County's Internal Audit Office conducted a full audit of our purchasing and accounting systems in 2013. They found our approaches to be fully consistent with County policy and guidance. This assures that RCC remains on the three-year audit cycle for County agencies whose practices are sound.

In our Customer Service and IT areas, Leila said that we finally successfully launched our online registration option. Use of the online registration option by Reston patrons has been extremely popular and much appreciated.

She added that our increased presence on social media platforms and use of electronic communication has enabled us to more effectively communicate with patrons. These are important methods for us to reach our patrons quickly and effectively and we anticipate growing reliance on these formats. She also said that the new website will launch in early July. We have also partnered with community organizations to launch a "Reston Celebrates" website; it is a terrific one-stop web address to find out what events are making our anniversary year festive.

Leila also announced that RCC staff and Board members were recognized with several awards and accolades over the past year. Current Board member Bill Bouie and former Board chair Carol Bradley received honors at Best of Reston in 2013 and 2014 respectively. RCC's 2012 Annual Report won an award from the Virginia Recreation and Park Society in 2013. The YMCA also recognized RCC's commitment to partnerships in November 2013.

Leila introduced Bill P., Board Secretary and Vice Chair of the Program and Policy Committee, to present programming highlights. Bill said that in past year, Youth and 55+ programs experienced increased enrollment figures. The Serving Reston Youth coalition of providers presented a successful Reston Camp Expo to help the community navigate the choices for summer camps provided by Reston organizations and non-profits as well as County agencies serving Reston youth.

Bill said we continue to work as creatively as we can to expand our program options and to do so by working with our community partners. We've had a great year in terms of arts and events. Many of the performers who appeared at the CenterStage provided in-school artist residencies for Reston schools (see slide 12). OLLI had another fantastic year of Meet the Artists concerts and the MLK celebration was once again very successful. Last year we had Julian Bond as the MLK keynote speaker and this year we had Sweet Honey in the Rock; both were well-received. The Multicultural Festival was another annual success, and included the addition of the NEA Heritage Award Fellows. Bill also said that our partnerships with GRACE and IPAR were crucial to our programming success.

Bill noted that RCC provides fee waivers to our Reston patrons so that all are able to take advantage of our programming. In the summer months, we don't apply any limit to fee waivers for young people to be registered in our summer camp offerings. Last year, we provided roughly \$124,000 in fee waivers; about 36 percent of that amount represents young people in camps.

In Aquatics, the Paddock Evacuator installation was a welcome capital improvement. The Private Lesson option has been well-received and fills the down time in the pool so that we are able to reach more people than we can with scheduled group lessons alone. Bill said we continue to work aggressively to reach youth groups and others through the DEAP classes and materials.

He also noted that 2013 was the first year of a multi-year phased effort to bring our pricing into better alignment with other public providers of drop-in aquatic and fitness offerings. New prices will be effective September 1, 2014, though we have quite a way to go before we have closed a significant gap.

Bill added that we continue to pursue our strategic plan goals regarding a new indoor recreation facility and performing arts venue. The Board will continue to work with the County, partners and other funders in our pursuit of these goals. In addition to launching the RCC website, Bill said there will be a new transportation pilot project rolling out called NVRides; RCC staff is exploring the program to determine our involvement. Our partnered efforts will continue to meet our community's needs for meaningful, highquality experiences. He introduced Board Treasurer and Finance Committee Chair Cathy Vivona to explain the budget process.

Cathy said that our fiscal year runs from July through June. Last June, we presented a FY15 budget outline. In September, we submitted it for County approval. During our third quarter review in February, we had the opportunity to make adjustments to the FY14 Approved Budget, which will have an impact to the bottom line for FY14 as well as FY15. That is why slide 16 differs from the approved and published

FY15 budget. The slide includes the most recent financial projections for RCC's FY15 budget and what we anticipate spending in FY16. The beginning year balance for FY15 includes our current estimation of the savings we will realize from reduced expenditures in FY14 resulting from such items as program cancellations, position vacancies, and cost savings over projected expenditures in projects. We believe those savings will be significant. When they are combined with higher revenue than we had budgeted, our beginning FY15 fund balance is significantly higher than what is indicated in the published approved FY15 budget.

Cathy continued to say that revenue from taxes in FY15 is based on the current Department of Tax Administration estimates of our tax base, which turned out to be higher than our projection this time last year. We applied a factor of 3.5 percent growth to the tax base to arrive at our projected FY16 revenue from taxes in addition to the new revenue from the fee increases we discussed this spring.

Because we are considering the possibility of a new capital project, the Board directed the staff to plan for a budget that allocates Capital Project Reserves that will provide a foundation for the future. That future might involve capitalizing a new facility or expenditures for renovations or contributions to a collaborative effort, but we felt it wise to assure we would have the flexibility to consider such options. The staff has reviewed their budgets and reduced expenses in places where there have been funds left over at the end of the fiscal year based on the past two years of actual spending in the personnel and operating categories. Thus for the first time since FY09, the staff has presented a budget outline that reflects revenues slightly exceeding expenses (exclusive of capital projects).

Cathy reviewed Capital Projects and costs that were carried over from FY14 due to schedule delays (see slide 17). The costs are accounted for in the beginning balance for FY15.

New Capital Projects and costs for FY15 and FY16 were also outlined and include \$30,000 to redesign the Lake Anne Customer Service desk. Cathy noted again that we may consider renovations to the Terry L. Smith Aquatics Center, though that discussion can't take place until we have a better idea of our path forward with a new indoor recreation center. Cathy also reviewed planned Capital Maintenance Projects and costs (see slides 19-21).

Leila thanked Cathy and said that following the Board's guidance tonight, staff will continue to work on the FY16 budget submission.

Public Comment

Terry Maynard, of Reston Citizens' Association's Reston 2020 Committee, gave the following comments, presented in their entirety:

Good evening, ladies and gentlemen of the RCC Board of Governors. I am Terry Maynard, Cochairman of RCA's Reston 2020 Committee. On behalf of Reston's residents, I want to commend you and Reston Community Center (RCC) staff for the recreational, educational, and cultural opportunities you have offered the community for decades. Their diversity and quality has enriched our lives. Your efforts have become a key underpinning of Reston's quality of life.

Regrettably, RCC may jeopardize its well-deserved standing by continuing its ill-conceived effort to build and operate a \$40-million-plus RECenter on taxes paid by Restonians. Within the last six months, Vienna and Arlington County have stepped back from plans to build recreation centers because of their prohibitive costs. We strongly urge you to do likewise.

Our extensive analysis of the Reston RECenter proposal shows it major shortcomings and points to the following conclusions.

- There is no compelling community "need" for a Reston RECenter. Brailsford and Dunlavey (B&D) identified a very small daily market for a Reston RECenter in its last two reports. Its November presentation said the potential market is only 1,500-1,700 people. Their June 2013 report put the number at about 1,400 per day. Our analysis using County RECenter data puts daily usage at fewer than 1,000 people at a cost of over \$4.8 million per year.
- Most users of a Reston RECenter will <u>not</u> be Reston residents. B&D's June 2013 report showed that 52% of the "core" users of a Reston RECenter would not be Restonians in a base case 10% usage by the potential non-Reston market. In fact, it showed that 92% of the

total potential Reston RECenter market—more than 477,000 people--would <u>not</u> be Restonians, yet Restonians alone would pay all the supporting taxes. (See Terry Maynard Attachment 1)

- All B&D's financial analyses show that a Reston RECenter would fail in achieving an industrystandard breakeven operational expense recovery rate, even when charging high fees. According to B&D, none of the proposed Reston RECenter configurations reach more than 81% in the first four years. County RECenter usage data indicates a Reston RECenter would recover about half its operating costs after four years. By comparison, B&D stated in June 2013, "In the case of Fairfax County, all of the recreation facilities operate at break-even or better." The failure of a Reston RECenter to recover its operating costs will only add to Restonians' tax burden.
- Finally, we calculate that RCC would need to increase Reston tax district rates by 30%-45% to cover debt service and replacement reserve costs plus shortfalls in recovering operational expenses. This would add more than \$150 to the median Reston homeowner's annual property tax bill. (See Terry Maynard Attachment 2)

In brief, more than 20,000 Reston homeowners and hundreds of businesses would pay added taxes so fewer than 1,000 people per day, most of them not Restonians, could swim in a 50-meter indoor pool using an unsuccessful cost recovery model.

Moreover, a decision by the RCC Board of Governors to proceed with this Reston-funded venture would penalize Restonians who already pay for the County's nine other RECenters. A RECenter in Reston could only make sense if the Park Authority takes on the initiative for all potential County users in our area. Moreover, Restonians should not even be asked to pay for a County RECenter to help make up for the Park Authority's projected 23% shortfall in meeting its Adopted Service Level Standard for RECenters.

We strongly urge you to end this Reston RECenter initiative. Thank you for your consideration.

Larry Butler, of Reston Association, indicated that he is not a Reston resident, but spends more time here than he does in his home. He thanked the RCC Board for the partnership effort that it has undertaken in recent years – with RA and other organizations listed in the annual report. RA's staff greatly appreciates that and it greatly values the strength it provides the community. Whether it's the Reston Presents series, the Multicultural Festival, IPAR initiatives, community cookouts, DEAP or many other events, he thanked RCC for its commitment to the community. He added that thanks to RCC, the Reston Kids Triathlon was able to provide bikes, helmets and entry fees for 50 kids last year. He is excited for this year's event on August 3 and mentioned that they are seeking volunteers. He again thanked RCC for its commitment to the continues moving forward.

Ellen Graves, Reston resident, thanked the RCC staff and Board for their outstanding professionalism and outreach. She noted that RCC's partnership with Southgate Community Center had not yet been mentioned but is extremely valuable.

Ed Robichaud, Reston resident, said that he has done some quick math regarding a new recreation center. Using the figure of 1,000 users/day works out to \$13/head and equals \$4.8 million. He's OK with that. He also mentioned that the Friends of RCC is still an active group and is a great place to send donations to offset the Fee Waiver Program. He also asked if there has been any pushback regarding the fee increases.

Leila said that there naturally has been some disappointment over the increases. However, our patrons have been engaged through focus groups and other discussions; when they are presented with the facts in comparison with other facilities, they have shown understanding and are comfortable with the fact that this is still a tremendous bargain for Reston residents. She said that RCC continues to offer a high value and will continue to review fees and solicit feedback annually. She said we don't want to get to a point where people are no longer able to enjoy RCC and its programs.

Katie Jones, Reston resident and director of the Reston Museum, would like to thank RCC for its partnerships which greatly benefit the Reston Museum and its education programs. As an RCC patron, she concurred that RCC did solicit patron interest for a long time and the effort was greatly appreciated.

Motion #1: To proceed with adjustments to the FY15 budget and preparations for the FY16 budget. Gerald moved that the Board advise staff to move forward with budget preparations in order to present the FY16 budget to the County for approval in September. Michelle seconded the motion. The motion passed unanimously.

Cathy asked about the process if someone has input on the budget but was not available this evening. Leila said they can send input to <u>RCCContact@fairfaxcounty.gov</u>. She noted that the next monthly Board meeting will be held on July 7.

The meeting adjourned at 7:11 p.m.



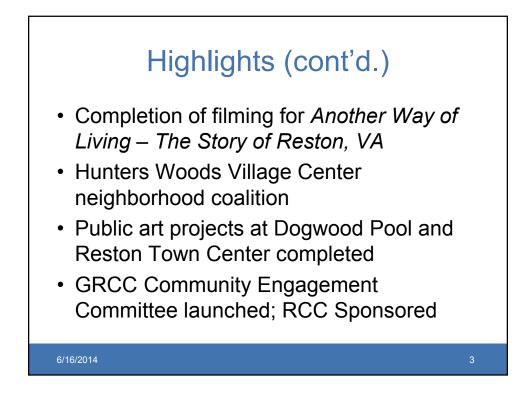
Reston Community Center

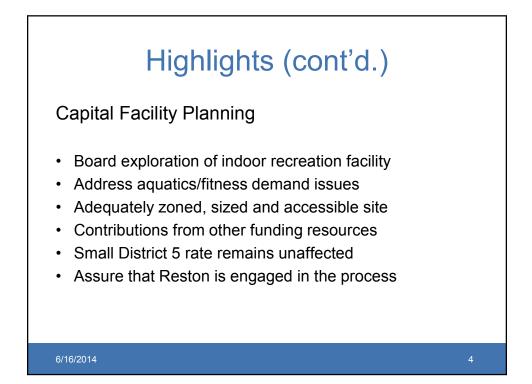
Public Hearing for Programs and Budget June 16, 2014 FY2015/FY2016 Budgets

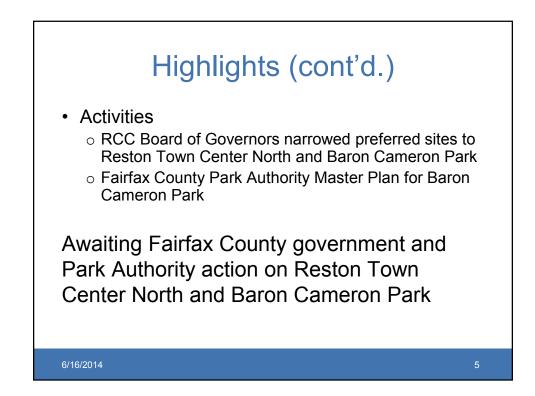
Past Year Highlights

RCC's Community Partnerships continue to provide robust benefits to Reston; partners now include more than 23 Reston organizations or County agencies and all Reston schools.

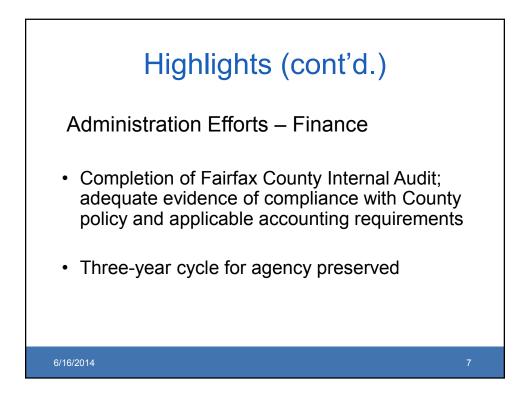
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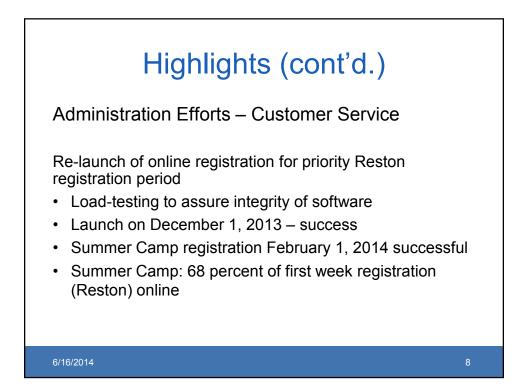






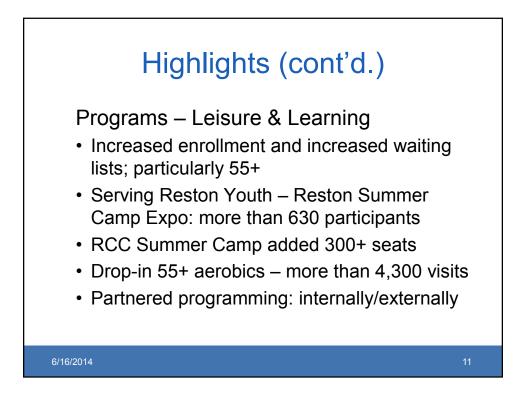


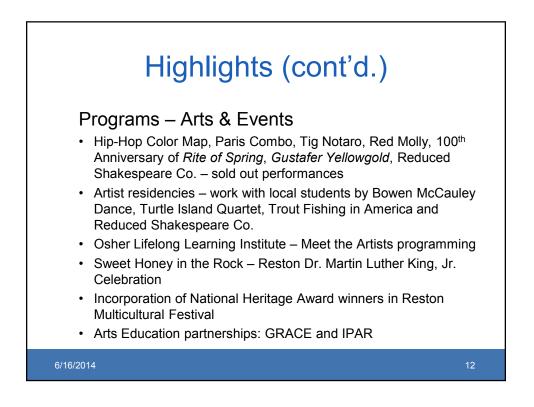


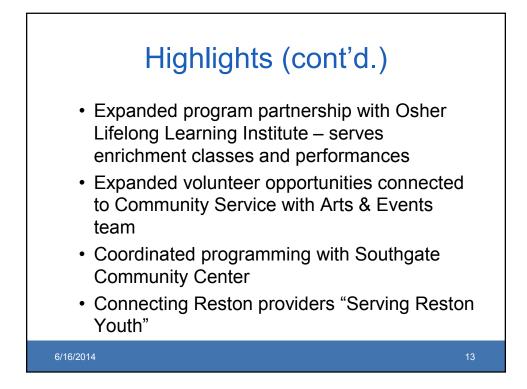


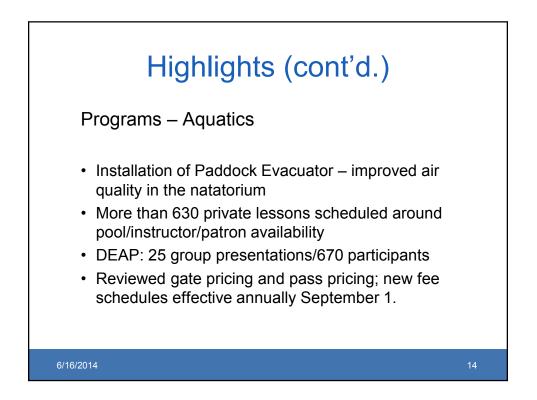










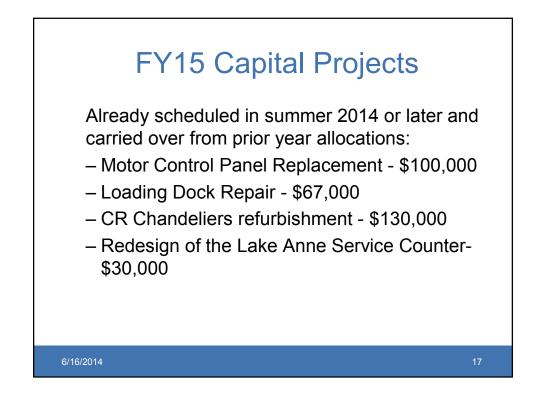


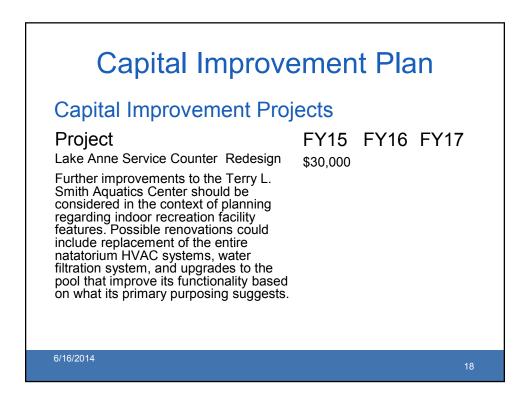


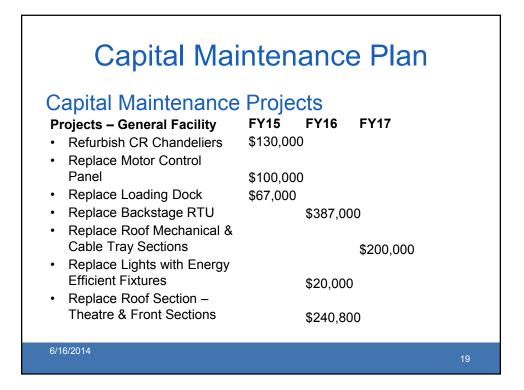
- RCC Board of Governors will continue to explore facility solutions
- Launch of new website (summer 2014)
- Continued efforts toward cost recovery to achieve appropriate levels
- Transportation pilot to serve 55+ patrons
- Serving Reston Youth collaboration
- Public art projects and arts partnerships

6/16/2014

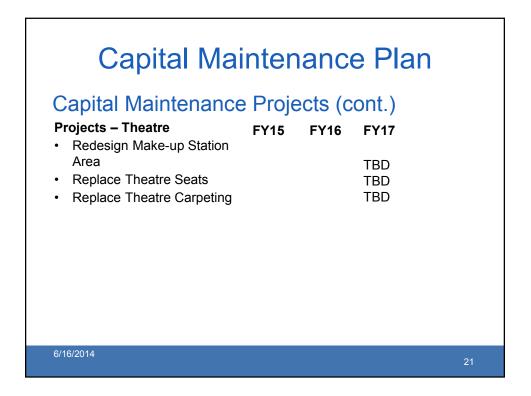
	1110/	IUL	Budget	
	Revenue	FY2015	FY2016	
	Estimated Fund Balance ¹		\$3,818,862	
•	Estimated Revenue ²		\$8,277,426	
•	Total Available Fund Bal.	\$12,377,376	\$12,096,288	
	Expenditures			
•	Personnel	\$5,283,663	\$5,367,499	
•	Operating	\$3,144,851	\$2,909,396	
•	Capital Equipment	\$	\$	
•	Capital Projects	\$ 130,000	\$ 647,000	
•	Total Expenditures		\$8,923,895	
•	Estimated Ending Balance	\$3,818,862	\$3,172,393	
•	Reserves			
•	Capital Project Reserve	\$ 2,000,000	\$2,000,000	
•	Maintenance Reserve (12% of # Est. Revenue)			
•	Feasibility Study (2% of # Est. Revenue)		\$ 165,549	
•	Economic and Program Contingency	\$ 704,371	\$ 13,553	
•	Unreserved Balance	\$ 0	0	
	¹ Reflects anticipated FY14 outcomes not include	ed in the publ	shed FY15 beginning Fund Ba	alance.
	² Reflects anticipated Real Estate Tax and activi			

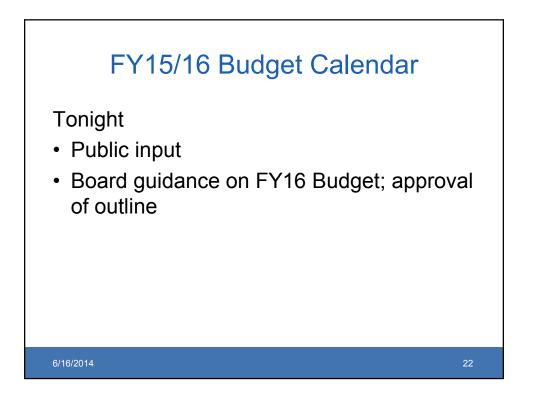


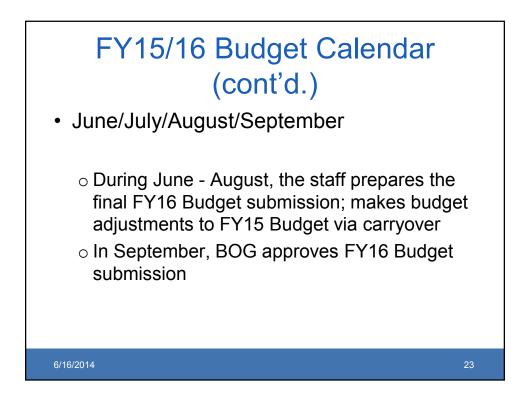


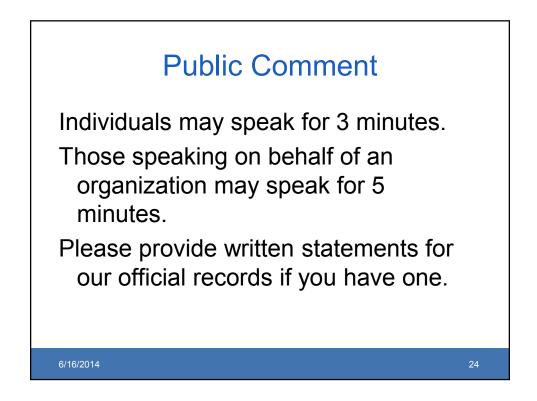


Capital Ma Capital Maintenance				
 Projects – General Facility Replace Hot Water Tank Replace Narrow Windows 	FY15	FY16	FY17 TBD	
at Lake AnneReplace Exhaust System for kilns			TBD TBD	
 Projects – Aquatics Replace Pool & Spa Filters Replace UV Control 			\$230,000	
Systems Refurbish Surge Tank 			\$100,000 \$25,000	
6/16/2014				20









TERRY MAYNARD ATTACHMENT 1

B&D Market	Update 20)13Resto	n & Non-Re	eston Marke	et
All Potential Users			Participant	s	
Activity	Reston	0-5 Market	5-10 Market	Total Non- Reston	Non-Res % o Total Marke
Fitness Activities	7,302	20,401	63,878	84,279	92.0%
Weight and Fitness	25,699	72,048	227,455	299, 503	92.1%
Gymnasium	4,132	16,165	51,639	67,804	94.3%
Aquatics	2,138	6,368	19,019	25,387	92.2%
Total Core Participants	39,270	114,981	361,990	476,971	92.4%
Core Potential Users	Parti	icipants Most	Likely to Use F	Private/Public	Facility
Activity	Reston	0-5 Market	5-10 Market	Total Non- Reston	Non-Res % Total Marke
Fitness Activities	3,035	8,039	24,462	32,501	91.5%
Weight and Fitness	13,958	36,971	111,831	148,802	91.4%
Gymnasium	3,534	9,592	29,157	38,749	91.6%
Aquatics	1,449	3,897	11,839	15,736	91.6%
Total Core Participants	21,977	58,499	177,289	235, 788	91.5%

Rec Center Use by "Core" Use	ersOverall N	/larket			
	Dester	Non-			% Increase in
	Reston	Reston	% Non-		Use over 95%
	Users	Use rs	Reston Users	Total User	Reston Use
Assume 95% Reston Use	21,977	1,157	5%	23,134	
Non-Reston "Core" Use					
5%	21,977	11,789	35%	33,766	46.0%
10%	21,977	23,579	(52%)	45,556	96.9%
15%	21,977	35,368	62%	57,345	147.9%
20%	21,977	47,158	68%	69,135	198.8%

Aquatics Market					
	Destau	Non-			% Increase in
	Reston	Reston	% Non-		se ovur 95%
	Users	Use rs	Reston Users	Total Use	Reston Ise
Assume 95% Reston Use	1,449	828	5%	2,277	
Non-Reston "Core" Use					
5%	1,449	787	35%	2,236	-1.8%
10%	1,449	1,574	(52%)	3,023	32.7%
15%	1,449	2,360	62%	3,809	67.3%
20%	1,449	3,147	68%	4,596	101.8%

TERRY MAYNARD ATTACHMENT 2

	B&D 6/13 FCPA "Service		FCPA	
	Forecast	Contacts"	"Attendance"	
Operating Costs				
Annual Usage	382,161	281,003	233,374	
% of B&D Usage Forecast		74%	61%	
Daily Usage (B&D method)	1,273	936	778	
Operating Revenues	\$1,638,000	\$589,394	\$509,472	
Operating Expenses	\$2,028,915	\$1,162,450	\$1,004,821	
Net Operating Income	-\$390,915	-\$573,056	-\$495,349	
Recovery Rate	81%	51%	51%	
Other Costs				
Replacement Reserve	-\$63,000	-\$63,000	-\$63,000	
Debt Service	-\$2,811,241	-\$2,811,241	-\$2,811,241	
Total Reston Taxpayer Cost	-\$3,265,156	-\$3,447,297	-\$3,369,590	
Change from B&D Forecast		\$182,141	\$104,434	

2. FCPA Budget Narratives, multiple years, actual "Service Contacts"

3. "Great Parks, Great Communities," FCPA Master Plan (Countywide), 2011, Figure 9, p. 20.